CASE STUDY · WHERE BRASSOPS WAS BUILT

Built on Our Own Range: An Armorer After About 20 Range Days

BrassOps was built by Rich O'Brien, an active law enforcement officer and supervising firearms instructor at a New Jersey police department, and that department ran on it first. The armorer and firearms instructor quoted here works at the same department. After about 20 range days, this is what he told us.

DEPARTMENT	ON BRASSOPS	BEFORE
Where BrassOps was built; more than 100 active officers	About 20 range days	Paper records, then a different armory software program

> **If I were to sum up how BrassOps has impacted my position as an armorer the word I would use is efficiency.**
>
> Armorer and firearms instructor at the same department

BEFORE

"Once the shooting stopped the instructors had to scramble to track down qualification scores and complete individual paper qualification records for each individual shooter. Instructors then had to gather, organize, and file all of the paperwork in their proper locations at headquarters."

A different software program followed: "a definite upgrade from paper records, but was not user friendly or efficient."

AFTER

"The Firearms Unit has transitioned nearly completely away from physical paper records and logs everything within the BrassOps database."

What he would miss first: "the ability to run our range days, from beginning to end, using the RangeOps feature within BrassOps."

WHAT HE POINTED TO

- **Range Ops end to end:** lesson plans, safety checks, sessions and qualifications in one run of the day.
- **Behavioral scoring:** "something that cannot be tracked simply by recording hits, misses, and times."
- **Inspection templates:** build a checklist for one make and model, duplicate it for any other that needs the same points.
- **Live Fire session tracking:** one of the features his earlier software lacked.

> **Ask for a demo of the application and allow the BrassOps application to prove itself.**
>
> His advice to an armorer on the fence. Request a demo at brassops.com/contact

Disclosure: he works at the same department as BrassOps' founder, where BrassOps was built and first used. The department uses BrassOps at no charge; it is where the product was built and tested. Shared with his permission; neither he nor the department is named. Quotations are from his written answers to BrassOps, November 2026. Full case study: brassops.com/case-studies/nj-armorer-range-days